



March 20, 2019

**Aiming to expand our sales and to strengthen our business foundations  
in the growing ASEAN market**  
**Establishment of sales subsidiary in Malaysia  
and Vietnam Representative Office**

Mitsubishi Tanabe Pharma Corporation (Mitsubishi Tanabe Pharma, Head Office: Chuo-ku, Osaka, President & Representative Director: Masayuki Mitsuka) announced today that it has established its sales organization in Malaysia, Mitsubishi Tanabe Pharma Malaysia Sdn. Bhd. and Representative Office in Vietnam.

ASEAN (Association of Southeast Asian Nations) region is recording strong economic growth, and the region's pharmaceutical markets are expanding. Mitsubishi Tanabe Pharma considers the ASEAN region to be an important market. The Company has a manufacturing and sales base in Indonesia, an ASEAN regional head in Singapore and sales base in Thailand. In addition, we established a sale base in Malaysia to accommodate the product strategy and the growth of the Malaysian market. In Vietnam, a representative office will proceed with the preparations for launching new products.

Mitsubishi Tanabe Pharma Group has reinforced the presence of our products in ASEAN by preparing for sales structure that captured market needs and strengthening its business foundation, also will strive to deliver high quality drugs to patients in ASEAN more quickly.

**< Mitsubishi Tanabe Pharma Malaysia >**

- Name : Mitsubishi Tanabe Pharma Malaysia Sdn. Bhd.
- Address: Kuala Lumpur, Malaysia
- President: Masashi Kubo
- Establishment: 24 December, 2018
- Share Capital: 5 million Malaysia ringgits (about 136million yen\*)  
\*1 Malaysia ringgit=27.23 yen
- Shareholder: Mitsubishi Tanabe Pharma Singapore Pte. Ltd.
- Main Activities: Import and sale of pharmaceuticals, registration of new products, etc.

**Mitsubishi Tanabe Pharma Corporation  
Corporate Communications Department**

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